Saturday, January 20, 2024 8:30 – 11:45 a.m. Torts & Insurance Practices Section 3.0 MCLE Credit Hours, including up to 1.0 LEPR Credit Hours Commission on CLE Course #: 240381

Room Location: Willow

## Advice for the TIPS Lawyer's Lifecycle

This seminar is designed to provide tips and best practices for every state of a TIPS lawyer's practice. It will cover the transition from law school to early practice, to more advanced tips and techniques for seasoned practitioners and finally to the future of the practice.

## **Agenda**

8:30 - 9:30 a.m. Tips for Newer TIPS Lawyers

a. Business Development/Networking

b. Effective and Ethical Use of Social Media

c. Honing Your Craft – Best Practices and Habits to Get into Early

Frank Ramos

Clarke Silvergate, P.A.

Miami, FL

9:30 – 10:30 a.m. **Tips for Seasoned TIPS Practitioners** 

a. Preparing the Client for Deposition

b. Taking Expert Deposition

c. Developing Trial Themes from the Onset of the Case

d. Trial Planning and Execution

Frank Ramos

Clarke Silvergate, P.A.

Miami, FL

10:30 - 10:45 a.m. **Break** 

10:45 – 11: 45 a.m. Tips and Trends for the Future of TIPS Practice

a. The use of Al Safely, Ethically, and Effectively

Frank Ramos

Clarke Silvergate, P.A.

Miami, FL

Course Planner/Moderator: John "Jay" A. Jones

Gallivan, White & Boyd, PA

Charleston, SC