

## TABLE OF CONTENTS

<b>Chapter 1.</b>	<b>A Few Introductory Remarks, and Some Basics About the Judicial System in South Carolina.....</b>	<b>1</b>
<b>Chapter 2.</b>	<b>Written and Unwritten Rules, Myths, and Truisms About the Courtroom.....</b>	<b>5</b>
	A. Some Written (and a few unwritten) Rules.....	5
	B. Myths and Truisms.....	10
	C. Miscellaneous.....	11
<b>Chapter 3.</b>	<b>Case Strategy.....</b>	<b>13</b>
<b>Chapter 4.</b>	<b>Some Evidentiary Concepts and “Terms of Art” You Should Know, and the Primary Evidence Rules.....</b>	<b>17</b>
<b>Chapter 5.</b>	<b>Where To Go When You’re Scheduled To Be in Two Different Judicial Tribunals at the Same Time.....</b>	<b>23</b>
<b>Chapter 6.</b>	<b>Trial Rosters, Dockets, Bar/Roster/Docket Meetings, and Continuances/Protection.....</b>	<b>25</b>
<b>Chapter 7.</b>	<b>The Steps in a Jury Trial, and How to Try a Bifurcated Trial.....</b>	<b>33</b>
	A. Standard Jury Trial.....	34
	B. Bifurcated Jury Trial.....	47
<b>Chapter 8.</b>	<b>Pretrial Preparation.....</b>	<b>51</b>
<b>Chapter 9.</b>	<b>How to Strike a Jury.....</b>	<b>57</b>
<b>Chapter 10.</b>	<b>How to Act, How to Dress, and Where to Sit and Stand in the Courtroom.....</b>	<b>69</b>

## Table of Contents

---

<b>Chapter 11. Opening Statements and Closing Arguments</b> .....	73
A. Opening Statements.....	73
B. Closing Arguments (also known as “Summation”).....	77
<b>Chapter 12. Direct and Cross-Examination of Lay and Expert Witnesses</b> .....	87
A. Direct Examination of Lay Witnesses.....	91
B. Permissible and Impermissible Types of Questions, Cross-Examination, and Impeachment.....	96
C. Character Evidence in a Nutshell.....	106
D. Expert Witnesses.....	108
<b>Chapter 13. To Sequester or Not to Sequester (Witnesses, That Is)</b> .....	115
<b>Chapter 14. Admitting Trial Exhibits Into Evidence - The Basics</b> .....	117
<b>Chapter 15. Hearsay Made Easy (and a Word or Two About the Confrontation Clause)</b> .....	125
<b>Chapter 16. Introducing a Criminal Conviction Into Evidence, and How to Make a <i>Miller</i> or <i>Joseph</i> Motion</b> .....	131
<b>Chapter 17. Typical Trial Motions</b> .....	135
A. <i>Batson</i> Motions.....	135
B. Criminal and Civil Pretrial Motions.....	141
C. Trial Objections and Motions.....	150
D. What to Do When the Judge Excludes <i>Your</i> Evidence: Offers of Proof.....	154
E. Motions Regarding the Sufficiency of the Evidence, and Post-Trial Motions.....	158
<b>Chapter 18. How to Use a Deposition at Trial</b> .....	167

## Table of Contents

---

<b>Chapter 19. Fast Track Jury Trials, How They Work, and How to Avoid SNAFUs When Trying Them.....</b>	<b>171</b>
<b>Chapter 20. Trying Cases in Magistrate’s, Small Claims, and Municipal Courts (“MSC&amp;M”).....</b>	<b>175</b>
<b>Chapter 21. Workers’ Compensation Tribunals.....</b>	<b>179</b>
<b>Chapter 22. How to “Try” a Mediation and an Arbitration.....</b>	<b>185</b>
A. Mediation.....	185
B. How the Mediation Conference Works.....	186
C. Arbitration.....	188
D. A Typical Arbitration Hearing Goes a Little Something Like This.....	190
<b>Chapter 23. After the Lovin’: Supplemental Proceedings.....</b>	<b>193</b>
<b>Chapter 24. Grand Juries.....</b>	<b>199</b>

## APPENDICES

<b>Appendix A. Trial Guide.....</b>	<b>207</b>
<b>Appendix B. Client Pretrial Handout.....</b>	<b>209</b>
<b>Appendix C. Some Trial-Related Articles.....</b>	<b>213</b>
♦ Under the Psychologists’ Microscope: How Juries Perceive Us, Our Evidence, and Our Objections.....	213
♦ Party Admissions.....	216
♦ Wreck This! Evidence in Auto-Accident Cases.....	224
♦ Criminal Convictions.....	229
♦ Things Better Off Left Unsaid: Avoiding Mistrials By Avoiding Dumb Questions.....	233

## Table of Contents

---

◆	Witch Doctors: Part 1 (A mostly non- <i>Daubert</i> look at expert witnesses).....	238
◆	Witch Doctors: The Sequel (A mostly non- <i>Daubert</i> look at expert witnesses).....	243
◆	The Three Faces of Character Evidence.....	248
◆	Leading Questions, and Visiting the Planet Neptune in a Bathtub.....	258
◆	“I stay outta federal court!” A Primer on How to Get Through Pretrial Procedure in Federal Civil Cases.....	264
	<b>Appendix D. Sample State Court Juror Strike Sheet.....</b>	<b>273</b>
	<b>Appendix E. Recommended Publications.....</b>	<b>275</b>
	<b>Appendix F. A Checklist for Fast Track Jury Trials.....</b>	<b>283</b>
	<b>Index.....</b>	<b>285</b>