

Advice for the TIPS Lawyer's Lifecycle

SPEAKER BIOGRAPHIES

by order of presentation

John “Jay” A. Jones

Gallivan, White & Boyd, P.A.

Charleston, SC

(Course Planner)

John A. “Jay” Jones is a partner in Gallivan White & Boyd’s Charleston office. He is an experienced civil litigator who counsels individuals, businesses and professionals throughout South Carolina. Jay focuses his practice on complex litigation, including serious personal injury and wrongful death, business and commercial disputes, products liability, professional negligence and construction defect claims. He has defended a broad array of product manufacturers in industries including building products, heavy machinery, industrial equipment and appliances. He has significant experience in transportation litigation, including rideshare liability. In addition, Jay is an active mediator who enjoys assisting others to resolve their disputes.

Jay believes civil litigation should be just that: civil. His demeanor and sense of humor are appreciated by both opposing counsel and juries, making him an effective advocate for his clients. He is adept at dealing with complex and nuanced issues as well as challenging personalities. This has allowed him to foster a reputation for handling difficult cases, and he frequently defends cases involving multimillion-dollar claims.

Education

University of North Carolina at Chapel Hill, B.A. (1994)

University of Miami School of Law, J.D., cum laude (2004)

Bar Admissions

South Carolina Bar

United States District Court for the District of South Carolina

United States Court of Appeals for the Fourth Circuit

Associations & Professional Memberships

Charleston County Bar Association

Defense Research Institute (DRI)

International Association of Defense Counsel (IADC)

South Carolina Bar

Torts and Insurance Practice Section (2017 – Present)

Secretary (2020 – Present)

South Carolina Defense Trial Attorneys’ Association (SCDTAA)

Honors & Awards

Charleston Business Magazine

Legal Elite: Construction (2023)

Legal Elite: Mediation (2023)

Legal Elite: Personal Injury (2021)

Martindale-Hubbell Peer Review Rated – AV Preeminent

Thomas Ewald Memorial Scholarship Award (Excellence in Litigation Skills), University of Miami School of Law

Community Involvement

Friends of Keep Charleston Beautiful, Former Board Member
HOA, Former Board Member
Youth Soccer Coach

Frank Ramos

Clark Silvergate, P.A.

Miami, FL

Frank Ramos is a partner at Clarke Silverglate, PA, where he practices in the areas of commercial litigation, drug & medical device, products, and catastrophic personal injury. He is AV rated by Martindale-Hubbell and is listed in Best Lawyers in America for his defense work in product liability matters. In 2020 and 2024, Best Lawyers recognized him as Lawyer of the Year in Product Liability Defense Litigation. He has tried personal injury, medical malpractice, product liability, 1983, and inverse condemnation cases to verdict. He has written over 20 books and 400 articles for lawyers and professionals. You can read most of his books for free on his website www.miamimmentor.com, where you can also download (for free) his instructional videos, forms, and podcast interviews. Frank's daily practice pointers and business tips on LinkedIn has over 66,000 followers.